



OFFICE SOLUTION PROGRAM
TOXICOLOGY
LCMS CONFIRMATION TESTING



OUR SOLUTION

PROGRAM INCLUDES THE FOLLOWING:

- Laboratory Application Process - Submission and Follow-Up for Lab Licensure and Proficiency Testing (Does Not Include Actual Licensure Fees)
- Equipment Delivery, Set-up, Installation, Validation Compliance
- Complete Laboratory Set-up, CLIA Compliance Manuals, On-Going Compliance Oversight/Maintenance, Site Preparation and Workflow Design.
- On-site Presence and Support for Laboratory Inspections & Compliance.
- Full Equipment Service & Support Warranty - Business Hours Mon - Fri 8am-5pm, excluding weekends and holidays. Labor, travel and service parts included.
- Unlimited Phone Technical Support
- All Reagents, Controls, Calibrators and Analyzer Consumables needed as per Program.

LCMS CONFIRMATION TESTING

PRO FORMA



VOLUME		Monthly
Average Number of Samples		250
Management Fee per Sample	\$60.00	\$15,000.00
Average Medicare Reimbursement per Sample (average of G0481 & G0482 (\$177.50) * 85%)		\$150.88
PROJECTED Monthly Reimbursement		\$37,718.75
PROJECTED Annual Reimbursement		\$452,625.00

Estimated Monthly Equipment Payment **\$4,000.00**
 Estimated Monthly Lab Director Fee **\$2,000.00**

PROJECTED MONTHLY NET PROFIT	\$16,718.75
PROJECTED ANNUAL NET PROFIT	\$200,625.00

***** Example Only- Independent Analysis by your own financial team is strongly recommended**

2023 CMS Controlled Substance Monitoring/ Drugs of Abuse Coding & Reimbursement		
	DEFINITIVE CODE	Reimbursement Rate
Medicare	1-7 Drug Classes plus Metabolites	G-0480 \$ 114.00
	8-14 Drug Classes plus Metabolites	G-0481 \$ 156.00
	15-21 Drug Classes plus Metabolites	G-0482 \$ 199.00
	22+ Drug Classes plus Metabolites	G-0483 \$ 247.00
	Presumptive Drug Tests EIA / ELISA	80307 \$30.30

Medical Technologist, Technical Supervisor, Government licensing, Proficiency Testing, Supplies & Consumables covered by Infinity Diagnostics Monthly per Sample Management Fee



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